

I'm In, Now What?

Congratulations on your decision to join our Rapid Development Program to SSC.

Materials

1. Kiyosaki: The Business School for People Who Like Helping People (www.amazon.com)
2. Fenton and Waltz: Go For No (from www.goforno.com)
3. 1 1/2" Binder with 7 dividers

Getting Started

1. Make a 7-month commitment (attend calls, do assignments, etc.)
2. Fill out and fax in Pledge Sheet
3. Purchase books and binder
4. Utilize Coach (accountability partner)

Program Format

1. Monthly Empowerment Calls: starting with the May 15th Launch Call, the primary call each month is an Empowerment Call attended by all Leaders and Participants. The Empowerment Calls kick off the topic for that month on which each Group Call will focus. These calls will be on the 1st Thursday of the month after Close of Business, at 12pm Eastern, 9am Pacific, and repeated at 9pm Eastern, 6pm Pacific.

2. Group Calls: these calls (1 or more per month - as agreed by the group leader and participants) are where the real "work" takes place, with encouragement and accountability. Each call consists of five parts:

- A. Introduction: focus on wins and business building activities. During the first Group call after close of business, we focus on celebrating Triple Crown achievement for the previous month (there is NO criticism for falling short!)
- B. Book Reports - Ahah's from "Go For No" and that month's chapter(s) of Kiyosaki's "Business School".
- C. Learning Modules following the Group call outline provided.
- D. Assignments: we will review upcoming assignments prior to the end of the call.
- E. Handouts: appropriate handouts will be provided by your Leader.

3. Daily Encouragement Contacts: Group leaders (Coaches) contact each participant everyday, Monday – Friday, for a 3-minute check-in to help keep participants on track with DMO, Contact can be by phone, Voicecom or email – agreed by you and your Coach.

Outcome Measures

Short- Term Goals

In addition to personal growth in commitment and confidence, focusing on monthly Triple Crown achievement helps you track progress and move forward to the next phase of SC as an immediate goal.

Long- Term Goals

We will be measuring Conference to Conference outcomes including: new Club levels, paycheck raises, progress through the 5 SC Phases and promotion to SSC.