

Conference to Conference Planning For SCs

"Success happens by design, not by accident"

Planning Worksheet for _____ Location and Date of Next Conference _____

NAME	CURRENT		BY CONFERENCE GOAL		CONFERENCE ATTENDANCE	
	Position/ SC Phase	# Qualifiers	Position/ SC Phase	# Qualifiers	First Time (X)	Returning (X)
Where are you now and where would YOU like to be in your business by next conference?						
Who will you bring with you to the next conference? (use back if more space is needed)						
1.						
2.						
3.						
4.						
5.						
Where do your distributors want to be by next conference and how many team members will they bring? (use back)						
					ENTER NUMBERS	
1.						
2.						
3.						
4.						
5.						

CONFERENCE GOAL TOTALS*					
Attendance First-Time to Conference Returning Team Total		New Promotions*		New Club Members*	
		Sales Coordinators		3 Club	
		Sales Coordinators/POBQ		12 Club	
		Sales Coordinators/Business Partner		24 Club	
		Senior Sales Coordinators		39 Club	
		QNMDs		100 Club	
		NMDs		Total	
		Total			

*NSA recognizes the promotion and club levels listed above.