

Understanding Your PVC Report and How You Are Paid

**Jenny Daly
NMD, 39 Club**

- **Creating Income**
- **Distributor Earnings**
- **Understanding the PVC report**
- **Retail Sales Profit (RSP) & Commissions**
- **5% Performance Bonus (PB)**

Date: 15 MAY 08

1 PROMO PV - TOTAL PVC VOLUME, THROUGH THIS DATE, USED BY DLR'S, DD'S, VF'S FOR PROMOTION TO NEXT LEVEL. --- 2 CUMUL DNLNE PYL
 INE - TOTAL PAYLINE PVC VOLUME, THROUGH LAST MONTH, USED BY SC'S, SSC'S, QNMD'S FOR PROMOTION TO NEXT LEVEL. MUST ADD CURRENT
 MONTH
 TO THIS FOR UP-TO-DATE TOTAL.--- 3 REQ'D TO QUALIFY - FOR DLR'S, DD'S, VF'S UP-TO-DATE . FOR SC'S, SSC'S, QNMD'S MUST REDUCE BY
 CURRENT MONTH PAYLINE PVC . --- 4 PBQ - PERFORMANCE BONUS QUALIFICATION -CURRENT MONTH. --- 5 POBQ - PROMOTE OUT BONUS QUALIFIC
 ATION - CURRENT MONTH. --- 6 PREF CNT - NUMBER OF PREFERRED CUSTOMERS THAT PAID FOR AN INSTALLMENT THIS MONTH. --- THE COLUMN
 TITLED "TITLE DT" MEANS THIS IS THEIR QUALIFYING MONTH FOR THIS TITLE.
 ----- CUT OFF FOR THE FAST TRACK AND PREFERRED CUSTOMER CONTEST IS APRIL 16TH THROUGH MAY 15TH -----
 ----- THE PASSWORD IS: LEADERSHIP CHALLENGE !!! -----

UNDERSTANDING THE PVC REPORT

1 PROMO PV - TOTAL PVC VOLUME, THROUGH THIS DATE, USED BY DLR'S, DD'S, VF'S FOR PROMOTION TO NEXT LEVEL.

2 CUMUL DNLNE PYLINE - TOTAL PAYLINE PVC VOLUME, THROUGH LAST MONTH, USED BY SC'S, SSC'S, QNMD'S FOR PROMOTION TO NEXT LEVEL. MUST ADD CURRENT MONTH TO THIS FOR UP-TO-DATE TOTAL.

3 REQ'D TO QUALIFY - FOR DLR'S, DD'S, VF'S UP-TO-DATE. FOR SC'S, SSC'S, QNMD'S MUST REDUCE BY CURRENT MONTH PAYLINE PVC.

4 PBQ - PERFORMANCE BONUS QUALIFICATION - CURRENT MONTH.

5 POBQ - PROMOTE OUT BONUS QUALIFICATION - CURRENT MONTH.

6 PREF CNT - NUMBER OF PREFERRED CUSTOMERS THAT PAID FOR AN INSTALLMENT THIS MONTH.

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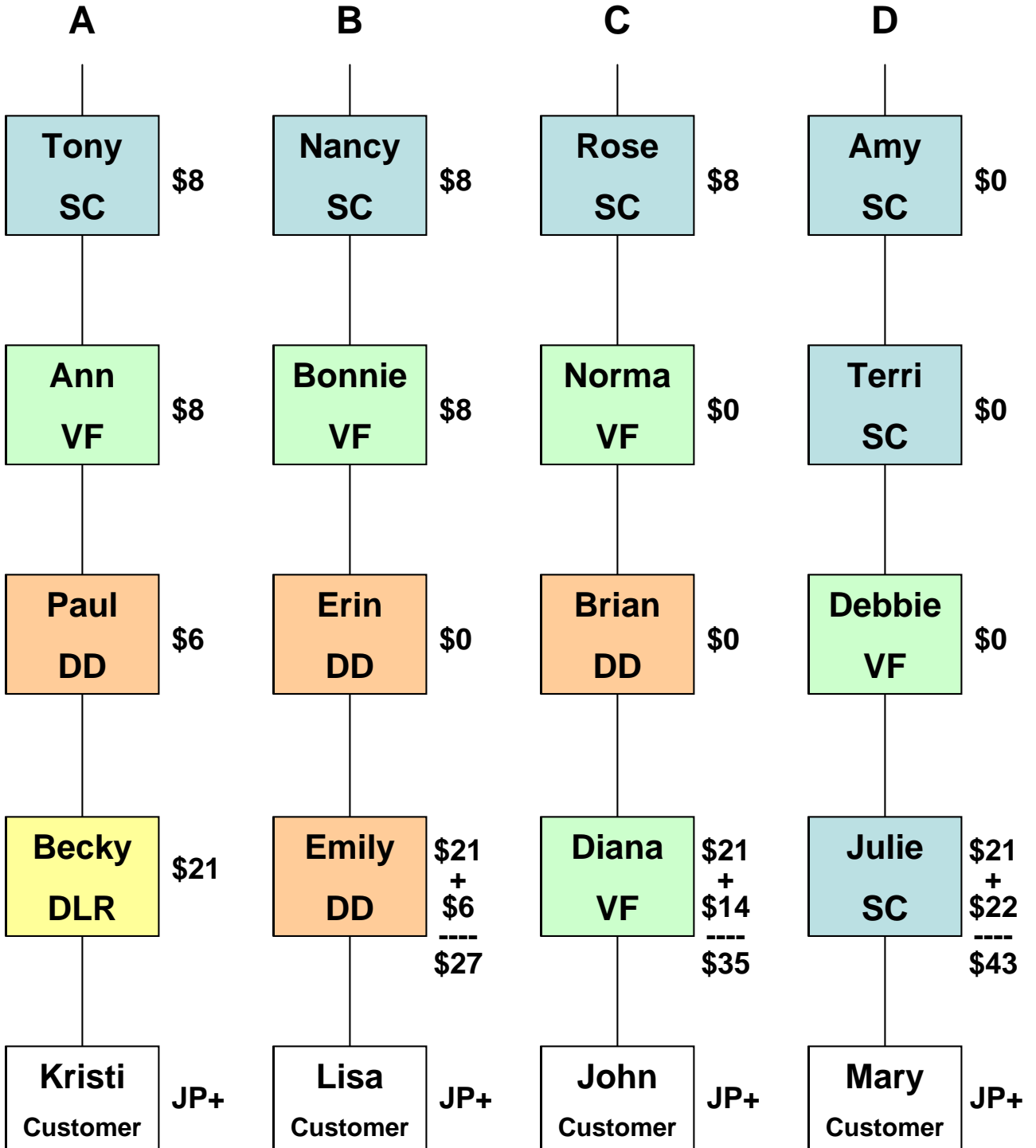
Line No.	Lev	Distributor Name	Telephone/Voice Tel	Ttl	Title Dt	1 Promo PV	2 Cumul Pyline	3 Reqd to Qualify	4 PBQ	5 POBQ	Mar Excess PB	RN Dt	6 Pref Cnt	Custs PV	Const BUL
184	5	JOHNSON, ANN L	480-428-2922	VF	3/08	2089	913	9,911	534			09	21	534	
249	5	FOREMAN, TONY R	214-421-5632	SC	1/08		9,290	18,710	2,984	5,021	1000	3000	09	76	2233 18 1
250	6	WILLIAMS, PAUL E	972-659-7931	DD	10/06	3207	3,068	2,793	132				09	4	93
251	7	KRAFT, BECKY	972-324-8342	DLR	9/06	1315	1,281	685	40				09	2	40
252	6	HUGHES, DIANA	972-213-2122	VF	9/07	18837	12,414		1,245		1000		09	46	1090 6

Retail Sales Profit & Commissions

DD 6%

VF 14%

SC 22%



5% Performance Bonus

C	PVC	Qualified	D	PVC	Qualified
Jean SC	1250	<input type="checkbox"/>	Emma SC	1500	<input type="checkbox"/>
Suzy SC	2000	<input type="checkbox"/>	Grace SC	1350	<input type="checkbox"/>
SC	1300	<input type="checkbox"/>	Marian SC	1500	<input type="checkbox"/>
Rachel SC	48	<input type="checkbox"/>	SC	1700	<input type="checkbox"/>
Gary SC	1150	<input type="checkbox"/>	Peter DD	52	<input type="checkbox"/>
Rose SC	600	<input type="checkbox"/>	Amy SC	1048	<input type="checkbox"/>
Norma VF	1200	<input type="checkbox"/>	Terri SC	750	<input type="checkbox"/>
Brian DD	48	<input type="checkbox"/>	Debbie VF	1400	<input type="checkbox"/>
Diane VF	1000	<input type="checkbox"/>	Julie SC	1200	<input type="checkbox"/>
John Customer	JP+		Mary Customer	JP+	