

# My Business Plan for SSC

Name \_\_\_\_\_ **MY WHY** Month \_\_\_\_\_

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## MASTER THE DISCIPLINES

Product Story written/memorized	<b>VISION</b> By date: _____ Grow My Business to: 400 Pref. Customers 40 JP+ Reps 4 Qualifiers	Business Story written/memorized
'5-a Month' consistently		Customers → Raving Fans
Effectively Build For Events		Raving Fans → Distributors
Team Members Running WPs		Grow Distributors with Goals

## PLAN MY BUSINESS GROWTH THIS MONTH

1. Wellness Presentations – Date(s): \_\_\_\_\_ Where: \_\_\_\_\_
2. Events to Attend - Date(s): \_\_\_\_\_ Event(s): \_\_\_\_\_
3. Personal Preferred Customers – new \_\_\_\_\_ Total: \_\_\_\_\_ (goal = 40+)
4. Team Preferred Customers – new \_\_\_\_\_ Total: \_\_\_\_\_
5. Team Promotions – Name: \_\_\_\_\_ Position: \_\_\_\_\_  
Name: \_\_\_\_\_ Position: \_\_\_\_\_
6. New Qualifiers on my Team \_\_\_\_\_ Names: \_\_\_\_\_
7. Total Qualifiers on my Team \_\_\_\_\_
8. Total Team PVC \_\_\_\_\_
9. Team Members running own Wellness Presentations \_\_\_\_\_  
\_\_\_\_\_
10. Special Prospecting Activities (Health Fairs, Business Expos, etc.):  
\_\_\_\_\_
11. My Next Promotion to Senior Sales Coordinator By Date: \_\_\_\_\_