

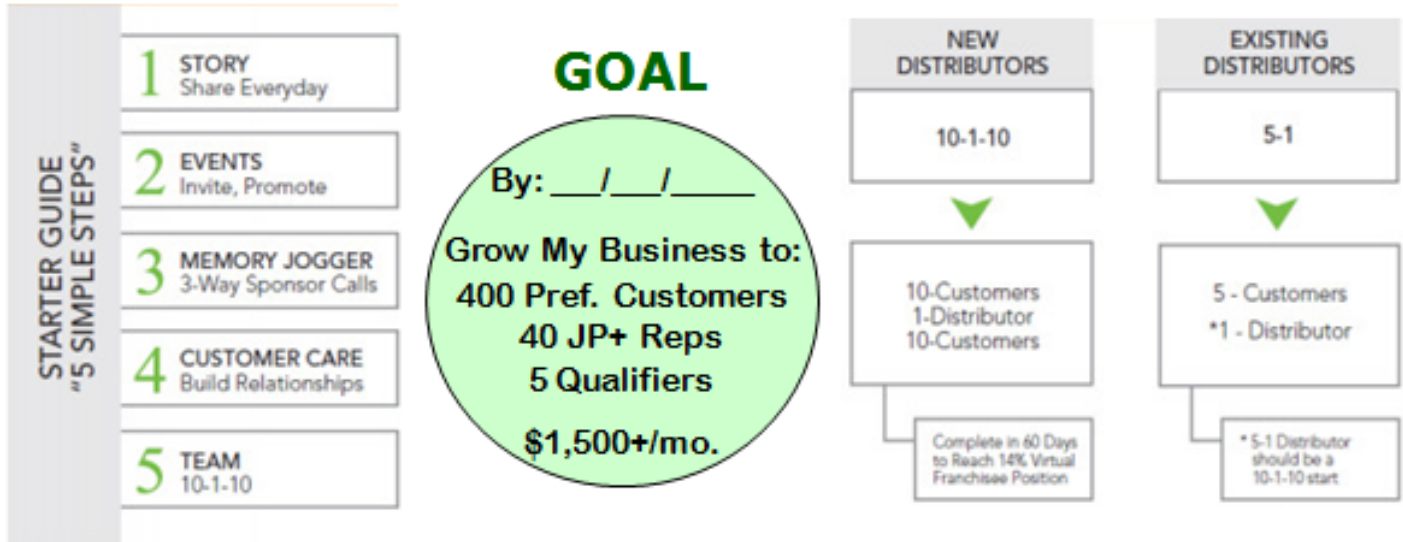
My Business Plan for *Senior Sales Coordinator*

Name _____ **MY WHY** Month _____

DAILY

DISCIPLINES

MONTHLY



PLAN & TRACK MY BUSINESS TARGETS THIS MONTH

- Telling My Story : # Times Product Story _____ # Times Business Story _____
- Wellness Presentations - Date(s): _____ Where: _____
Events to Attend - When: _____ What: _____
- # 3-way Calls Planned _____ Completed _____
- Personal Preferred Customers # now _____ # new _____ Total: _____ (goal = 40+)
- Team Preferred Customers # now _____ # new _____ Total: _____ (goal = 400+)
Team Members (New) # now _____ # new _____ Total: _____ (goal = 40+)
Team Promotions: 10-1-10 _____ Other _____
- Team New Qualifier(s) _____ Total Team PVC now _____ Total _____ (goal= 9,333)

"Do what you love, in the service of others, who love what you do"