

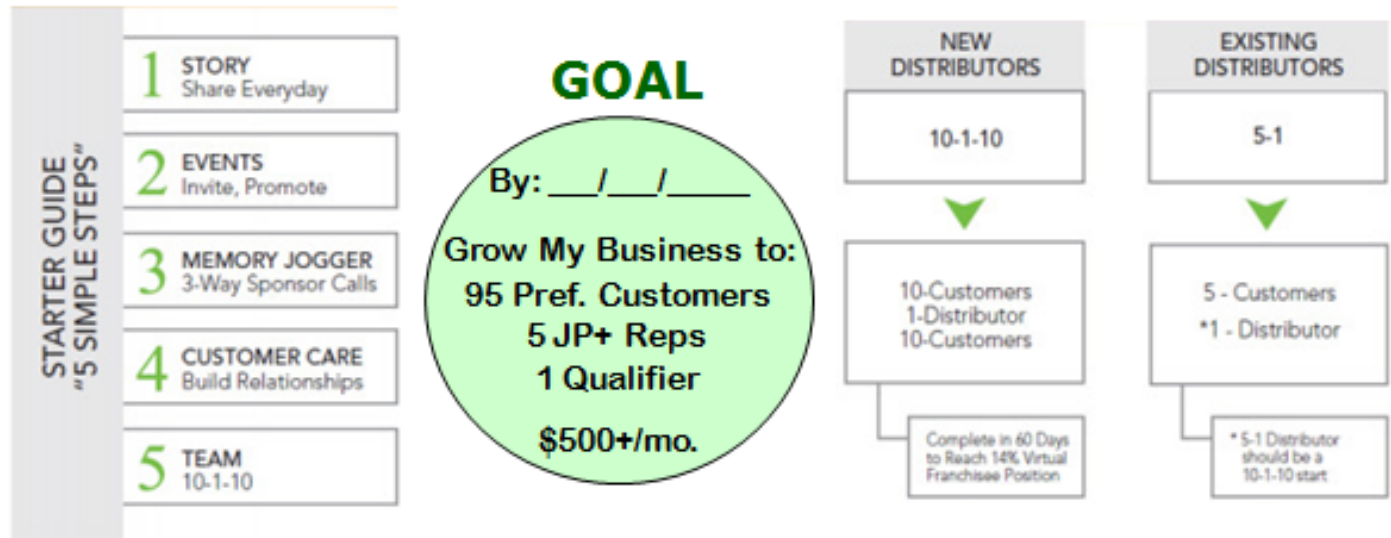
My Business Plan for *Sales Coordinator*

Name _____ **MY WHY** Month _____

DAILY

DISCIPLINES

MONTHLY



PLAN & TRACK MY BUSINESS TARGETS THIS MONTH

1. Telling My Story : # Times Product Story _____ # Times Business Story _____

2. Wellness Presentations – Date(s): _____ Where: _____

Events to Attend - When: _____ What: _____

3. # 3-way Calls Planned _____ Completed _____

4. Personal Preferred Customers # now _____ # new _____ Total: _____ (goal = 40+)

5. Team Preferred Customers # now _____ # new _____ Total: _____ (goal = 95+)

Team Members (New) # now _____ # new _____ Total: _____ (goal = 5+)

Team Promotions: 10-1-10 _____ Other _____

Team New Qualifier(s) _____ Total Team PVC now _____ Total _____ (goal= 2,000)

"Do what you love, in the service of others, who love what you do"