

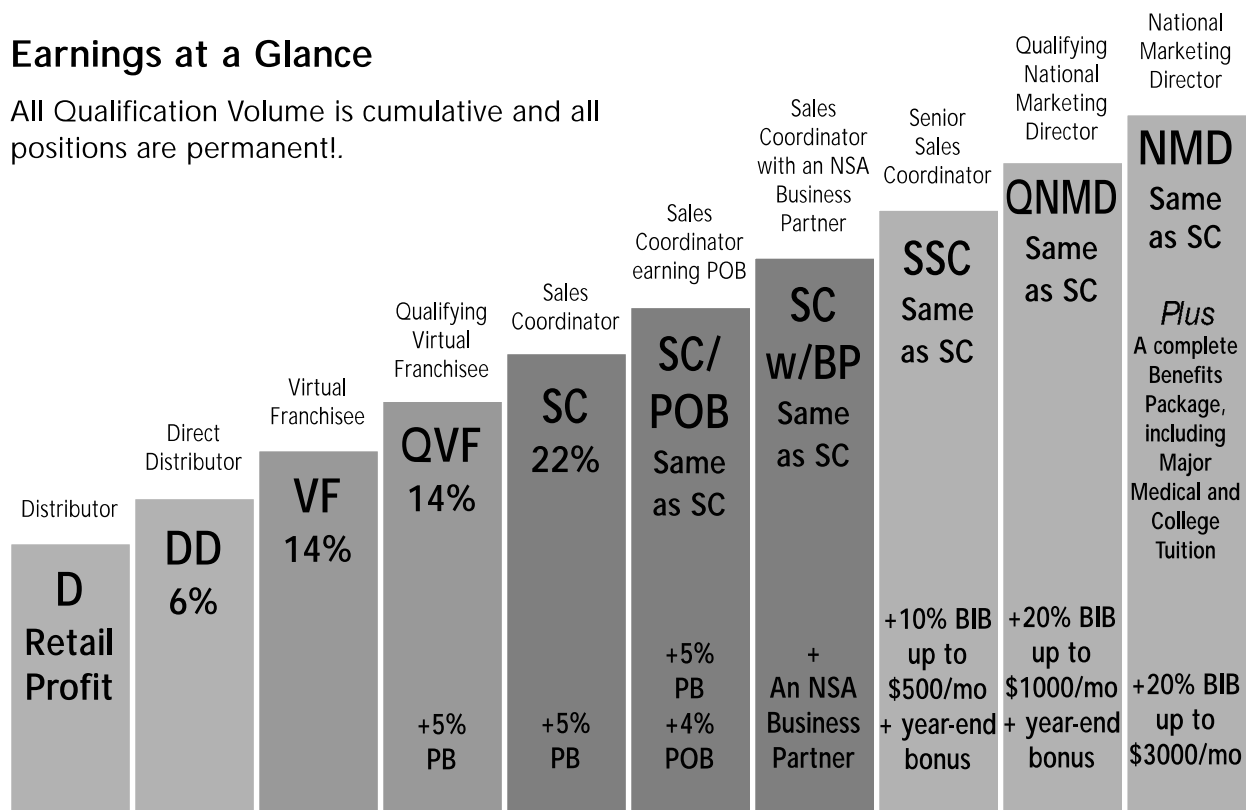
## DISTRIBUTOR EARNINGS

The Virtual Franchise brochure gives an overview of how to build a profitable business with NSA and should be used by new distributors to gain a basic understanding of how distributors are paid. It should also be the document used to first introduce prospects to our business. This chapter follows up from Chapter 3 and is designed to facilitate you in next step thinking and planning, and to guide you, as time goes on, to a more complete understanding of the marketing plan.

While there is much detail in this chapter, the material will serve as a source for future reference and is not designed for you to memorize. It is a guide and a place to get your specific questions answered. The following diagram is a summary of the detailed information presented.

### Earnings at a Glance

All Qualification Volume is cumulative and all positions are permanent!



For complete details, see *Profit and Incentive Guide*, form #955710.

The important message to comprehend through the many details of the pay plan is that NSA rewards WORKERS. The earnings requirements are in place to safeguard the income of those who actively work their Juice Plus+® businesses. We hope that the more you understand, the more you'll appreciate the Virtual Franchise opportunity.

*No position can be bought and all positions must be earned.*